**Innovative Solutions** for a Sustainable Future مواردکم mawaridcom www.mops-ksa.com

# TABLE OF CONTENTS

- CEO'S MESSAGE
- ABOUT US
- SECTORS
- OUR EDGE
- SUSTAINABILITY



## CEO'S MESSAGE

#### **Welcome to Mawaridcom for Business Solutions.**

Since its inception, **Mawaridcom** has been dedicated to enhancing the role of institutions and companies by offering a comprehensive range of innovative services and smart solutions that drive efficiency and productivity.

In light of the strategic transformation and rapid growth the Kingdom of Saudi Arabia is undergoing, particularly in the business environment due to Vision 2030, **Mawaridcom** acknowledges its crucial role.

As a key player in the private sector, we remain committed to continuing our journey, achieving new milestones, and significantly supporting our clients in the Kingdom towards a more prosperous future.

Fahad bin Naif Al Faqeer
Mawaridcom for Business Solutions







# **ABOUT US**

## WHO WE ARE

#### We are pioneers in integrated business solutions.

With our extensive expertise, we aim to support organizations in both the public and private sectors by providing comprehensive solutions and smart tools that help achieve strategic objectives efficiently and professionally.

At **Mawaridcom** for Business Solutions, we understand the rapidly evolving business environment and the necessity for enterprises to have access to quality services and consulting solutions. These services enhance productivity, ensure sustainable growth, and achieve strategic goals.

That is why at **Mawaridcom** we operate through 5 key sectors.





# **MAWARIDCOM AT A GLANCE**

Sectors for Human Capital Management:

5

**669** 

3,000+ Employees:

**K** 

150+ Key Clients:

Partners:

12+

Market Sectors:

105+

## THE MAWARIDCOM TEAM



Fahad Al Faqeer Chief Executive Officer



Bander Al-Nasser
Deputy Chief
Executive Officer



Fahad Al-Hamdan Human Resources Director



Majed Ballhmar
Training and
Education Director



**Ahmed Hassanain** Finance Director

## **OUR PEOPLE**

At **Mawaridcom**, we believe our people are the key to our continued success, and we are committed to investing in the best local and international talent across our entire organization, from highly specialized and qualified consultancy teams, to skilled technicians and operational human capital.

#### Therefore, at Mawaridcom we work to support and develop human capital through several pillars, which are:



#### **Diversity & Inclusion:**

We are an equal opportunities employer. We promote a corporate culture that embraces diversity and fosters an inclusive workplace, where all employees feel valued and empowered to contribute.



#### **Nationalization:**

We fully support the development of our national human capital through the Saudi Nationalization Scheme.



#### **Training & Personal Development:**

We foster a culture of continuous learning and growth by offering training programs, workshops, and mentorship opportunities, that empower people to enhance their skills, expand their knowledge, and advance their careers.



#### **Health & Wellbeing:**

We are committed to providing a safe, comfortable, and welcoming work environment, as well as helping to meet employees' physical, mental, and emotional needs through a range of work-life balance initiatives, and comprehensive wellness programs.

# OUR DRIVE AND AMBITION

At **Mawaridcom**, our Mission and Vision are critical to how we deliver world class integrated business solutions, and underpin our commitment to empowering organizations across the region.

#### **OUR MISSION**

To empower businesses through strategic solutions that both nurture growth and innovation, and drive sustainable progress towards the goals of Saudi Vision 2030 and beyond.

#### **OUR VISION**

To be the leading strategic partner for public and private sector organizations across the region, pioneering business solutions that combine service excellence and innovation with an unwavering commitment to ethical and social responsibility.

#### **OUR CORE VALUES**

Our core values are the principles that guide how we do business and enshrine our culture.

• Integrity: We are committed to carrying out our business with total honesty and transparency

• Excellence: Through our commitment to continuous improvement, we maintain the highest standards of quality across

our entire business

• Innovation: We encourage and reward creativity, adaptability and innovation

• Empowerment: We nurture a learning culture that promotes collaboration, accountability and the entrepreneurial spirit

• Diversity: We are committed to a supportive and inclusive work environment where everyone is treated equally



# SECTORS

# OUR BUSINESS DIVISIONS

#### Mawaridcom For Business Solutions operates across five core Divisions:



**Consulting Services** 



Learning & Development



Human Capital Management



**Debt Collection Services** 



Facilities Management



**Mawaridcom's** Consulting Services Division provides clients with expert guidance, strategic insights, and practical solutions to address business challenges and achieve objectives. Our key services include:



#### **Administrative Consultancy**



Expert advice and guidance on a range of administrative management functions and processes, including organizational structure, process optimization, and resource management.

#### **Human Capital Consultancy**

**Business Excellence Consultancy** 



Providing professional human resources consultancy services across every stage of attracting and developing talent, from creating people strategies to designing HR management and employee development solutions.

#### **Digital Transformation Consultancy**



Supporting organizations to implement digital technologies that enable them to achieve their digital transformation goals and enhance operations to innovate and improve customer experience.

Expert guidance to help organizations improve their performance by implementing best practices, optimizing processes, and fostering a culture of continuous improvement.

#### **Non-Profit Consultancy**



Providing specialized advice and guidance to the non-profit sector with the aim of enhancing its effectiveness in achieving its objectives. Key goals include increasing social impact and using resources in the best possible way to achieve the mission of the sector and ensure its sustainability.



Mawaridcom's Learning & Development Division provides training solutions that encompass a comprehensive approach to learning and development, focused on enhancing the skills and capabilities of both individuals and organizations.

#### **Customized Training Programs:**

Tailored training modules to address specific organizational needs.

#### **Leadership Development:**

Workshops and coaching sessions to develop leadership skills.

#### **Technical Skills Training:**

• Courses to improve proficiency in specialized areas, such as IT and finance.

#### **Soft Skills Training:**

• Courses to improve communication, teamwork, and problem-solving abilities.

#### **Professional Certification Programs:**

Accredited programs to validate skills and expertise in specific fields.





Mawaridcom's Manpower Solutions Division supplies skilled and qualified personnel to meet the staffing needs of businesses across a diverse range of industries. Our solutions include:

#### **Talent Management**

Helping businesses to attract and retain top talent through comprehensive talent management strategies that include:

- **Executive Search & Selection:** Specialized services that identify and attract the best candidates for specific senior level and executive positions.
- **International Talent:** Working with our established network of international agencies to bring the best global talent to the Kingdom.
- Local Talent: Working with local partners and established business channels to find and attract the most talented
  candidates from within the Kingdom.

#### **Project-Based Staffing**

Deploying teams of experts to support specific projects and initiatives.

#### **Outsourced HR Solutions**

• Managing HR functions, including payroll and benefits administration.





Mawaridcom's Debt Collection Services Division provides a range of debt collection services, including:

#### **Debt Recovery:**

• Pursuing overdue accounts to recover outstanding funds.

#### **Debtor Tracing:**

• Locating debtors who have moved or changed contact information.

#### **Legal Support:**

Providing legal assistance and representation in debt collection cases.

#### **Negotiation and Settlement:**

Negotiating payment plans or settlements with debtors.

#### **Credit Reporting:**

Reporting debt collection activities to credit bureaus to encourage payment.





Mawaridcom's Facilities Management Division delivers a comprehensive range of Hard & Soft FM service solutions to ensure that our clients' facilities function efficiently, safely, and sustainably.

#### HARD FM SERVICES



MEP & Fabric Maintenance



**HVAC & Chillers O&M** 



Fire Detection & Fighting Systems



LV & HV Systems



Infrastructure services

#### **SOFT FM SERVICES**



Hard & Soft Landscaping



Waste Management



Cleaning



Hospitality



Security



Catering

# ILITY MANAGEMENT

COMPREHENSIVE RANGE OF FM SOLUTIONS

# **OUR STRATEGY**

## **OUR STRATEGY**

All **Mawaridcom** services are delivered through our unique and consistent approach to creating business solutions that drive exceptional standards of quality and excellence.

- Client-Centric: Delivering comprehensive solutions tailored to meet client needs, prioritizing value-added results that foster growth and success
- Integrated and Empowered: Creating growth opportunities by offering integrated strategic solutions that embed a culture of learning and teamwork
- Innovative and Agile: Encouraging creativity and adaptability to meet evolving needs
- Empowered and Collaborative: Fostering a culture of accountability, learning and teamwork
- Ethical: Upholding the highest standards of integrity, honesty, and transparency
- Continuously Improving: Ensuring the ongoing enhancement of processes



## **OUR EDGE**

- Knowledge Transfer: Collaboration facilitates knowledge sharing and the transfer of best practices across the company, promoting a culture of innovation and continuous improvement.
- **Resource Sharing:** Sharing talent, technology, and infrastructure resources creates opportunities to optimize utilization and reduce costs.
- **Integrated Solutions:** Synergy between different divisions enables the delivery of comprehensive integrated solutions that address diverse client needs and challenges.
- Talent Acquisition: Recruiting executive talent helps achieve the strategic vision, establish professional work methodologies, and enhance productivity, thereby boosting the efficiency of operational processes.

## **CLIENT PORTFOLIO**

**Mawaridcom's** clients are drawn from a diverse range of market sectors and industries, including government & public service, oil & gas, construction, engineering, healthcare & pharmaceuticals, ICT, retail, and many more. Some of our major clients include:















































































































































# SUSTAINABILITY

# **SUSTAINABILITY**

#### **ENVIRONMENTAL RESPONSIBILITY**

At **Mawaridcom**, we are committed to minimizing the impact our business operations have on the environment, and we are continuously exploring new and innovative technology solutions as a means of driving sustainability. Importantly, we design service solutions and share environmental best practice that empower our clients to achieve responsible and sustainable growth.

### **CORPORATE SOCIAL RESPONSIBILITY**

At **Mawaridcom**, we believe that our business success is intertwined with a responsibility for the well-being of society, and we invest and participate in a range of initiatives that help to empower our local communities, as well as supporting many government-led social programs. Our key initiatives are focused on community development, health & wellness, and education.



#### **SAUDI VISION 2030**

At **Mawaridcom**, we are proud to align our business with the ambitions of the Saudi Vision 2030, and we are committed to proactively supporting the goals and objectives of many of its key Vision Realization Programs (VRPs), including:



#### **National Transformation Program:**

Mawaridcom's Consulting, Manpower, and Learning & Development Services support the development of national skilled human capital, and improve the efficiency and productivity of businesses across multiple market sectors.



#### **Quality of Life Program:**

Our Consulting Services help organizations to enhance the quality of life for individuals and communities by improving service delivery, promoting innovation, and supporting social development initiatives.



#### **Privatization Program:**

Mawaridcom's Consulting Services also support government entities and private sector organizations seeking to privatize state-owned enterprises or implement public-private partnerships (PPPs), helping to facilitate the transition to private sector participation in key industries.



#### **Human Capital Development Program:**

Our Learning & Development Services help organizations to invest in their human capital and develop the skills needed to drive economic growth and innovation, supporting the goal of building a knowledge-based economy and fostering a culture of lifelong learning.



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